

Please note: *The Danish Ministry of Defence Acquisition and Logistics Organisation (DALO) is abbreviated into FMI in Danish, and we use this term in our translation. This translation is provided by Greenland Business Association.*

INVITATION TO INFORMATION MEETING

The Danish Ministry of Defence Acquisition and Logistics Organisation (FMI) conducts an

INFORMATION MEETING FOR COMPANIES AND INDUSTRY ORGANIZATIONS ON

TUESDAY NOVEMBER 14, 2023.

The Danish Ministry of Defence Acquisition and Logistics Organisation (FMI) is conducting an introduction to procurement in DALO/FMI on Tuesday, November 14, 2023.

1. Purpose:

FMI wishes to increase the industry's and business community's knowledge of FMI so that potential suppliers to FMI are given a strengthened insight into the FMI procurement basis and tendering processes, including an understanding of the FMI framework conditions. The information and dialog meeting is also an opportunity for FMI to provide current information and topics of relevance to industry and business. The information meeting is conducted as a dialog meeting with the opportunity to ask questions to FMI.

The FMI information and dialogue meeting for companies and industry organizations is conducted as an open event where all relevant companies and industry organizations can sign up (information meeting with the possibility of physical participation in FMI, Ballerup, and via Microsoft Teams). The autumn information meeting will be held on Tuesday, November 14, 2023, between 1130-1535.

2. Prerequisites for Participation:

In relation to the FMI procurement basis and procurement processes, it is a prerequisite that the participants already have an understanding of the applicable rules (the Public Procurement Act and the Defense and Security Directive). Therefore, the information session will not cover the basic rules of procurement law or the use of various procurement platforms. In this connection, FMI can refer to the Danish Competition and Consumer Authority's website (<https://www.en.kfst.dk/>) regarding procurement, where participants can find information about the procurement rules.

The information meeting will be held at FMI, Lautrupbjerg 1-5, DK-2750 Ballerup. However, it will also be possible to participate via Microsoft Teams.

3. Registration and Location:

Registration must be made to The Danish Ministry of Defence's Industry Point Of Contact: openforbusiness@mil.dk no later than Friday, November 10, 2023.

When registering, please state your name, company, e-mail address, and whether physical participation at FMI (Ballerup) is desired. Participants will receive a registration receipt from the Industry Point Of Contact.

A link to the information meeting and further information about the information meeting will be sent to the participants on Monday, November 13, 2023.

The information meeting will be held at the Danish Ministry of Defence Acquisition and Logistics Organisation, Lautrupbjerg 1-5, DK-2750 Ballerup, Denmark.

4. Program:

1130-1155: Registration at FMI reception and open for login to MS Teams.

1200-1205: Welcome

1205-1235: Procurements in FMI, how FMI prepares tenders, including market research.

1235-1245: Questions

1245-1305: Segmenting the market - targeted framework agreements.

1305-1320: Break

1320-1350: Category management, an introduction to FMI category management and the strategic approach to the industry.

1350-1405: Security of supply, considerations regarding strategic sourcing, and security of supply.

1405-1420: FMI use of derogations, including TFEU art 346

1420-1430: Questions

1430-1515: Security of Supply Arrangements (SOSA)

1515-1530: Questions/dialog meeting

1530-1535: Closure.

Yours sincerely,

Industry Point Of Contact, Danish Ministry of Defence Acquisition and Logistics Organisation